

SMART CITY THIRUVANANTHAPURAM LIMITED

CORRIGENDUM No.2

RESPONSES TO QUERIES

10-11-17

Sl.No	Page/ Reference	Description	Clarification Sought	Response
1.	Page 18, Clause-1 Ref.of ITC 2.1	Basic Eligibility Criteria:	It is not clear how many consortium members are allowed? Generally in most of the cases 3 partners are allowed. Please clarify.	Consortium members can be allowed to a maximum of 3.
2.	Page 18, Clause-1 Ref.of ITC 2.1 Sub Clause V	Data Sheet: v.Financial Criteria-The consultant (in case of single entity)/Lead Member (in case of consortium) should have a minimum annual turnover of Indian rupee (INR) 15 Crores during the last three (3) completed financial years.	We request you to consider the annual average turnover of 15 Crores instead of minimum annual turnover during the last 3 financial years, as this will facilitate organization with good growth rate to participate in the bidding process.	Please Adhere to the RFP Conditions.
3.	Detailed evaluation of technical qualification - (With reference to point no. 19 / Clause 15.4 of Data Sheet):	Data Sheet: KEY PROFESSIONAL STAFF QUALIFICATIONS AND COMPETENCE FOR THE ASSIGNMENT	The overall percentage of marks indicated as 40 for the key professionals. However the breakup of marks for each position is not given in the table-C. Could you please provide the break up?	Please Adhere to the present requirements in the RFP.

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	Category C; Page 25			
4.	Page 18 and clause 1, Ref ITC- 2.1	Data Sheet: vi. Technical Criteria The consultant/ the lead consultant member should have at least 10 (ten) years of experience, in which it demonstrates experience in assignments as PROVIDING PROJECT DEVELOPMENT/ PROJECT MANAGEMENT/PROJECT DESIGN & SUPERVISION/PROJECT DESIGN, SUPERVISION AND MANAGEMENT CONSULTANCY services for at-least 3 (three, completed) City/ Area Based Development Projects (TP Schemes/ Old city 4redevelopment projects/Heritage	The Smart city project required multi sectoral expertise and forming consortium to meet the experience and expertise requirements will benefit the assignment and hence could you please consider the relevant experience in PROVIDING PROJECT DEVELOPMENT/ PROJECT MANAGEMENT/PROJECT DESIGN & SUPERVISION/PROJECT DESIGN, SUPERVISION AND MANAGEMENT CONSULTANCY services by the sole consultant/consortium instead of only lead bidder alone? It is also to be noted that under 1.Form of Contract (page-83) – indicates that “a joint venture/consortium/association consisting of the following entities, each of which will be jointly and severally liable to the Client for all the Consultant’s obligations under this Contract”. Hence it may be fair and appropriate to consider the experience of consortium jointly.	Please Adhere to the Technical Criteria as per RFP.

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		Management/City Level Infrastructure Service) for a city having area of minimum area of 100 sq. km. At least one of these projects should be successfully completed in "India".		
5.	Page-23 & 24	Technical Proposal-sub criteria for evaluation i. Experience in Public Finance (Credit rating, Issuing Municipal bonds, Municipal Financial Assessment/ Financial Modelling in Urban Infrastructure and PPP. etc) The consultancy fee for each project shall not be less than 2 lakh (3 projects)	It is suggested that experience in Public Finance can be measured based on the successful concessionaire appointed projects rather than consultancy fees as the smart city require to develop successful financial models.	Please refer to the Corrigendum No.1 issued in this regard.
6.	Page 24 & 25,	ADEQUACY AND QUALITY OF THE PROPOSED METHODOLOGY, AND WORK PLAN IN RESPONDING TO THE TERMS OF REFERENCE	Please provide the break up for the sub criteria.	Please Adhere to RFP Terms and Conditions.

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7.	Page-76, 77, clause-7	Time Schedule and activity wise deliverables	Please provide the break up of time period for the Activities 2,3,4 & 5, as these are linked to payment schedule.	Time Schedule will be as per RFP.
8.	Page 13, Clause 10 & Page 21, Sl no 15,10	<p>10. Taxes 10.1 The Consultant shall fully familiarize themselves about the applicable Domestic taxes (Goods and Service Tax (GST) and/or any other taxes as may be applicable for the time being in force) on amounts payable by the Employer under the Contract. All such taxes must be included by the consultant in the financial proposal.</p> <p>Data Sheet: 15,10 - Taxes The Financial Proposal shall take into account all expenses but excluding Goods and Service Tax (GST) liabilities. Only Goods and Service Tax (GST) as applicable shall be paid in addition to the financial quote</p>	<p>We understand that Tax Details mentioned in Data Sheet is preceded. The Financial Proposal shall take into account all expenses but excluding Goods and Service Tax (GST) liabilities.</p> <p>Kindly confirm.</p>	<p>All rates are inclusive of GST.</p> <p>Please refer to the Corrigendum/ amendment issued in this regard.</p>

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		and calculated as per applicable laws at the time of payment. All payments to consultants shall be subject to deduction of taxes at source as per Applicable Laws.		
9.	Page 23 to 24, Sl No a to i	Technical Proposal – Sub Criteria for Evaluation.	We observed that, the eligible projects under each sub criteria are set with the value of consultancy fees rather than the value of Project. The eligible consultancy fee varies drastically from 3Cr to 2 Lakhs, which does not appear to be logical and hence we request you revisit this criterion by indicating either project value or the magnitude of the project.	Please refer to the Corrigendum No.1 issued in this regard.
10.	Page 20, Sl No 11, 9.3(b) & Page 25, C & Page-66-70	Data Sheet: The estimated number of Professional staff-months required for the Assignment/job is: A. For Time Based components: The Consultant"s Proposal must include the minimum 138 Professional staff months for Time Based component. For the evaluation and comparison of	We have observed a discrepancy in Man-Month requirements for Time Based Contract mentioned in three different locations of RFP. There is no correlation b/w the details provided. Kindly clarify and provide the correct Man-Month requirements to be considered for Time Based Components. We are not clear how the 138 Professional staff months are arrived.	Please refer to the Corrigendum No.1 issued in this regard.

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		<p>Proposals only: if a Proposal includes less than the required minimum time-input, the missing time-input (expressed in person-month) will be multiplied by the highest remuneration rate for a Key Expert in the Consultant's Proposal and added to the total remuneration amount.</p> <p>Proposals that quoted higher than the required minimum of time-input will not be adjusted.</p> <p>Data Sheet: Page 25, C-Key Professional Staff Qualifications and Competence for the Assignment. Total Indicative Man Months 294.</p> <p>Page 66 to 70 - For Time Based Contract (Task 1 & 3) – Man months details.</p> <p>Some of the positions there are</p>	<p>We suggest that it shall be uniform for all the bidders.</p>	

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		no mention of man months.		
11.	Page No.20 & 26	The Indicative Man Month	The indicative man month is too huge.	Please Adhere to the RFP.
12.	Page 44 to 49	Form FIN-2 to 5 (Not to be Quoted)	It's mentioned "Not to be Quoted" in FORM FIN given in RFP. Kindly refer the correct document if any other Template to be followed for submission of Financial Proposal.	Please refer to the Corrigendum No.1 issued in this regard.
13.	Page-66 to 70	Submission of CVs for Non-Key Staff	From RFP we understand that CV's for Task-1 (Key Professionals) will be evaluated. Hence submission of other CVs for list of proposed staff for Task-2 & 3 at bidding stage has no relevance and increases the submission volume. Hence please allow that Successful bidder can submit all the CVs to Client at later stages for approval. Kindly confirm.	All CVs has to be submitted.

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14.	Page 79	Payment Schedule	There is no payment indicated for Activity-1 Inception Report. Kindly provide 10% on completion of Activity 1. This will help Consultants with better Cash Flow.	Please Adhere to RFP requirements.
15.	Pg 25	Team Leader has been provided with an indicative man month of 30 months.	Shouldn't the team leader be given 36 Man months.	Please Adhere to RFP requirements.
16.	Pg 72, Sl.No.3	Process Consultant Missing. PAN CITY PLAN	A Process Engineer or Consultant might be needed.	Please refer to the Corrigendum No.1 issued in this regard. The point is considered in the "Point No.3, ICT System/Solutions Architect" of Lump Sum Contract in RFP (Page No.72).
17.		Back-UP Files	If you can provide some of the back-up files used in the Project Proposal preparation, it will be helpful	Please Adhere to the Present Files.

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18.	Page 105	The Bank Guarantee asked is 110% of the advance.	Confirm whether it is of the advance or of the whole project.	Bank Guarantee shall be for 110% of the Advance Amount.
19.	Pg No. 25	b. Organisation and Staff	The total mark for organisation and staffing should be higher. We need it to be raised.	Please Adhere to RFP.
20.	Page 18	E-Tender	Should the Lead Consultant or can any other of the Consortium submit the credentials.	Please note that the Lead Consultant should submit the credentials.
21.		Other Cities arrange visits around the Project area	Will the SCTL arrange such visits to project area.	Please note that the SCTL will not arrange any site visit.
22.	Page No.65 Point 13 TOR Section 5; Clause 5. Team Composition &	The Professionals required for this assignment are categorized as (i) Time based Contract (for task 1 and 3) and (ii) Lump Sum Contract (for task 2).For time based contract, the team shall provide full person man days/	We understand that the professionals categorized under Time based contract (Task 1 & 3) will be sufficient to do full time job as per scope of work and therefore Consultant may not be asked to give CV's of supporting staff (Task 2). Kindly Consider.	Please Adhere to RFP Terms and Conditions. .

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	Qualification Requirements	months" time on the project (field), no home input will be considered in this category. However, for Lump sum Contract, the team input may be considered into home and field. The support team shall be on the need basis of the assignment.		
23.	Page 18 Part II Data Sheet Clause 1 (v) Financial Criteria	The consultant (in case of single entity)/Lead Member (in case of consortium) should have a minimum annual turnover of Indian rupee (INR) 15 Crores during the last three (3) completed financial years	Considering the size of the project and required capacity of the consultant we suggest that the annual average turnover requirement for last 3 years shall not be less than at least (INR) 50 Crores.	Please Adhere to the Requirements of RFP.
24.	Page 23 Terms Of Reference, Specific Experience of Consultant Relevant	Experience in assignments as providing Project Development/ Project management/project Design & Supervision/ Project Design, Supervision and Management consultancy services at governmental levels (Central/State/Municipal/Public Sector Undertaking	We request you to kindly consider experience with private clients for large developments of 100 acres and above	Please Adhere to RFP.

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25.	Page No. 23 and 24 Terms Of Reference, Technical Proposal – sub criteria for evaluation	Sub Criteria (a), (b), (c), (d), (e), (f), (g), (h), (i)	We request you to kindly revise the qualification criteria wherein one major infra project covering all components mentioned in point from (a) to (i) can also be considered. Number of such relevant projects could be two or three as required.	Please refer to the Corrigendum No.1 issued in this regard.
26.	Page 71 For Lump Sum Contract Task 2.	Team Composition & Qualification Requirements	Please specify the man month of Support staff	Please note that no support staff requirements are given in Task 2.
27.	Page No. 77, 78 Clause 9 Payment Schedule	Activity 2 Payment Schedule	Most of the Smart City RFPs have considered higher weightage for Activity 2. We request you to consider weightage of 37.5% instead of 25% considering the amount of work involve	Please Adhere to the RFP.
28.	(17/10 & 24/10)		We request you to kindly consider experience with private clients for large developments of 500 acres and above.	Please Adhere to RFP.

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29.			Looking at diversity of project, we request you to please allow at least 3(three) Joint Venture Partners.	Please note that consortium members can be allowed to a maximum of 3 including lead firm.
30.	Page No.18	PartII DATA SHEET-VI Technical Criteria	a)The experience of any consortium member/JV Partner should be considered instead of only lead consultant. b)Experience with reputed developers in large development of 500 acres and above may also be considered under this criteria.	a) Please Adhere to RFP b) Please Adhere to RFP
31.	Page 23		Instead of multiple qualifying projects/with varying consulting fees, we request you to kindly consider one major infrastructure project covering all components mentioned in point from (a) to (i) of project value 500 crores or plus. Numer of such relevant projects could be two or three as required.	Please Adhere to RFP and Should have all relevant Components.
32.			Looking at diversity of project, we once again request you to please allow at least 3 Joint Venture Partners. (Lead Partner + 3Partners).	Please note that the Consortium members can be allowed to a

Sl.No	Page/ Reference	Description	Clarification Sought	Response
				maximum of 3 including lead firm.
33.	Page 13 Earnest Money Deposit (EMD) and Bid Processing Fees	Earnest Money Deposit: An EMD of amount as mentioned in data sheet, in the form of DD drawn in favour of the 'CEO, PBSPL' and payable at city as mentioned in data sheet, must be submitted along with the Proposal. No bank guarantee will be accepted in lieu of the earnest money deposit	Request to consider EMD in form of BG.	Please note that Bank Guarantee is not acceptable.
34.	General	Fund allocated for Project Management Consultant fees	Request to provide the Budget allotted for consultancy fee	Please note that the fee proposal shall be initiated by the consultant.
35.	Page 49 Form Fin-4,	PROVI-SIONAL SUMS	The activity of rehabilitation works require if any will generally requires the involvement of a local NGO for discussions with the local people. Presume, these as pacts are also covered under Reimbursable. Confirm. The project may involve the Key expert's visits to outside Trivandrum for approvals and other	Reimbursable expenses will be utilised strictly as per the sole discretion of SCTL. Please refer to the

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			<p>project related aspects. Presume, all these expenses made will be reimbursed at actual. confirm Request to clarify for “the usual place of residence” for claiming the per diem allowance.</p>	<p>Corrigendum/Ame ndment issued in this regard as the “Form Fin-5 Provisional Sums and Contingencies” is deleted”.</p>
36.	Page 50 Appendix,	<p>Form FIN-4(A) and 4 (B) – Reimbursable Expenses Per Diem allowance The Per Diem allowance shall be paid for stay requirements outside Home Office (Office (Central or Project city assigned to the Personnel) night for night spent away outside Home Office during such travel. The travel shall be undertaken with prior consent of the Client. The payment will be made on lump sum basis without any supporting vouchers.</p>	<p>Does Home office means experts working from Consultants home office? Please confirm</p>	<p>Yes, Confirmed. Home Office refers to Consultant’s Home Office.</p>

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37.	Term of Reference , Page 65	<p>5.Team Composition & Qualification Requirements</p> <p>13. The Professionals required for this assignment are categorized as (i) Time based Contract (for task 1 and 3) and (ii) Lump Sum Contract (for task 2).For time based contract, the team shall provide full person man days/ months" time on the project (field), no home input will be considered in this category. However, for Lump sum Contract, the team input may be considered into home and field. The support team shall be on the need basis of the assignment.</p>		The question is not clear. RFP Prevails
38.	Page 67 Terms of Reference ,	5.Team Composition & Qualification Requirements Infrastructure Specialist	Request to consider BE with 10 years of experience.	Please Adhere to RFP.

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39.	Page 57 Terms of Reference ,	<p>Activity 4: Preliminary/Detailed Project Report (PDR/DPR)</p> <p>a. Area Based Development</p> <p>i. Based on the approved feasibility report prepare module wise preliminary/detailed designs report (PDR/DPR) as per requirement of the project in accordance with established engineering practices, tender drawings, and cost estimates etc.</p> <p>ii. For preparing DPR, the consultant will carry out all the required engineering surveys and investigations⁵ such as total station/LiDAR survey, geotechnical investigation, soil survey, construction material survey, ground water investigation i.e. hydro-geological investigations, rainfall data collection, identification of underground</p>	<p>We presume that preparation of Detailed Project Report (DPR) are not required for projects identified under PPP mode and DPR's are only required for projects identified under EPC. Please confirm.</p> <p>Presume, these site investigation activities are reimbursable expenses. Confirm.</p> <p>Presume, only EMP needs to be prepared and no detailed EIA study is required to be carried out. Confirm.</p>	<p>Please note that the DPRs are required for every project. Reimbursable expenses, if payable, will be made on actuals.</p> <p>EIA/EMP/IEE is required wherever necessary.</p>

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		<p>utilities and their mapping, water sampling and analysis etc. including sufficient off-site information to allow relationship with possibly useable off-site infrastructure to be established.</p> <p>iii. The PDR/DPR should also include assessment of utility shifting requirements and costs estimations including O&M requirements and estimates; preparing document required for statutory clearances and other clearances like Railway, Forest, National Highways etc. including environment management plan (EMP) and mitigation measures;</p>		
40.	Page 60 Terms of Reference ,	<p>Task 3: Project Implementation and Supervision</p> <p>v. Supervise and monitor construction work of each contracted module;</p>	Presume, detailed day to day monitoring of site activities are required to be carried out by the consultants.	Yes, Definitely.

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41.	Page 60 Terms of Reference ,	Task 3: Project Implementation and Supervision Formulate a rehabilitation & resettlement framework as per requirement and monitor implementation of Social safeguards & environmental standards, if any.	Presume that, detailed RAR activity and appraising any funding agencies is not part of this present assignment. confirm	Please note that RAR or Related Activity will be required for, if any project necessitates to do.
42.	Page 21 – Sl No 17 Clause 10.1	12.1(I) Rs. 10 lakh to be submitted online through e-tender portal	Request that EMD may also be accepted in form of a Bank Guarantee.	Please Adhere to RFP
43.	Page 18 – Clause 2.1,iv	iv) The sole bidder/Lead Bidder/ any Consortium member should not have been blacklisted / debarred/ termination of contract except for reasons of convenience of client by any Government / Government Board / Corporation / Company/Statutory Body / PSU company/Non-Government/ Multilateral and Bilateral Funding Agencies in the last 10 years.	Request to amend to - The sole bidder/Lead Bidder/ any Consortium member should not have been blacklisted / debarred/ termination of contract except for reasons of convenience of client by any Government / Government Board / Corporation / Company/Statutory Body / PSU company/Non-Government/ Multilateral and Bilateral Funding at the time of submission of the bid.	Please Adhere to RFP

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44.		Generally, the agreement value will be based including GST while the comparative values will be exempt of GST.	It would be helpful if the same is followed here.	All rates are inclusive of GST. Please refer to the Corrigendum No.1 issued in this regard.
45.	ITC clause No. 2.1 (VI) Technical Criteria of Part - II Data sheet (Page No. 18)	The consultant/ the lead consultant member should have at least 10 (ten) years of experience, in which it demonstrates experience in assignments as PROVIDING PROJECT DEVELOPMENT/ PROJECT MANAGEMENT/,PROJECT DESIGN &SUPERVISION AND MANAGEMENT CONSULTANCY services for at-least 3 (three, completed) City/ Area Based Development Projects (TP Schemes/ Old city redevelopment projects/Heritage Management/City Level	Request to modify the clause by adding Urban mobility projects to the experience as suggested below The consultant/ the lead consultant member should have at least 10 (ten) years of experience, in which it demonstrates experience in assignments as PROVIDING PROJECT DEVELOPMENT/ PROJECT MANAGEMENT/,PROJECT DESIGN & SUPERVISION AND MANAGEMENT CONSULTANCY services for at-least 3 (three, completed) City/ Area Based Development Projects (TP Schemes/ Old city redevelopment projects/Heritage Management/City Level Infrastructure Service/Urban mobility projects) for a city having area of minimum area of 100 sq. km. At least one of these projects should be	Please Adhere to the RFP Criteria.

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		Infrastructure Service) for a city having area of minimum area of 100 sq. km. At least one of these projects should be successfully completed in "India".	successfully completed in "India"	
46.	Detailed evaluation of technical qualifications: (With reference to point no. 19 / Clause 15.4 of Data Sheet): (Page Nos. 22 to 24)	Specific experience of the Consultant (as a Firm) relevant to the assignment Experience in assignments as providing Project Development/ Project management/project Design & Supervision/ Project Design, Supervision and Management consultancy services at governmental levels (Central/State/Municipal/Public Sector Undertaking) (to be submitted in FORM 2 E)		
		Sub criteria		

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		a. Experience in Urban Planning Projects (TP schemes/ Urban renewal/ Old area redevelopment project/ City development project/ Heritage management/ GIS based land use planning/ etc) The consultancy fee for each project shall not be less than 50 lakh (3 projects).	Request to modify the clause by adding Smart City Component projects to the experience as suggested below: a. Experience in Urban Planning Projects (TP schemes/ Urban renewal/ Old area redevelopment project/ City development project/ Heritage management/ GIS based land use planning/Smart City Components etc) The consultancy fee for each project shall not be less than 50 lakh (3 projects).	Please refer to the Corrigendum No.1 issued in this regard.
		c. Experience in Urban Transport planning projects (Multimodal- transport integration/ NMT- Pedestrianisation / LRTS/ ToD etc). The consultancy fee for each project shall not be less than 50 lakh (3 projects)	Request to modify the clause by adding Road Sector Institutional Development to the experience as suggested below: Experience in Urban Transport planning projects (Multimodal- transport integration/ NMT- Pedestrianisation / LRTS/ ToD, Road Sector Institutional Development etc). The consultancy fee for each project shall not be less than 50 lakh (3 projects	Please refer to the Corrigendum No.1 issued in this regard.
		f. Experience in E-Governance/Smart infrastructure technical Solutions (Development of	Request to modify the clause by amending consultancy fees 50lakhs for each project to the experience as suggested below:	Please refer to the Corrigendum No.1 issued in this

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		citizen database preparation, applications for governance etc). The consultancy fee for each project shall not be less than 2Cr. (3 projects)	Experience in E- Governance/Smart infrastructure technical Solutions (Development of citizen database preparation, applications for governance etc). The consultancy fee for each project shall not be less than 50lakhs (3 projects)	regard.
		g. Experience in implementing ICT projects in similar nature in India or abroad. The consultancy fee for each project shall not be less than 2Cr (3 projects)	Request to modify the clause by amending consultancy fees 50lakhs for each project to the experience as suggested below: Experience in implementing ICT projects in similar nature in India or abroad. The consultancy fee for each project shall not be less than 50 lakhs (3 projects)	Please refer to the Corrigendum No.1 issued in this regard.
47.	Page 44	Summary of Costs	For the purposes of estimating the efforts for the implementation of Trivandrum Smart City and arrive at a detailed Financial proposal; we request the implementation schedule for the identified list of smart city projects, both area based development and pan city projects with its current status be shared with the Bidders	Please Adhere to the RFP Criteria/Requirements.

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48.	Page 25	Evaluation of key professional staff	The scoring criteria for evaluating key professional staff is considered to be 40%; however no specific break-up of the criteria is provided for each individuals proposed to be part of the core team. Please suggest any suitable break-up.	Please Adhere to the RFP Criteria/Requirements.
49.	Page 61 (Clause xxviii)	One of the points states development and maintenance of PMIS.	Does it mean the Consultant would need to develop an app for PMIS or is there something which is already prepared for project management across all smart cities which will be used here as well?	Please Adherer to the RFP Criteria/Requirements.
50.	Page - 75	Activity 3: Feasibility Report It sets out the contents of feasibility report which includes carrying out environment and social impact assessment. Also, preparation of a DPR including resettlement, rehabilitation plans and all possible types of surveys.	If this means carrying out detailed environment and social impact assessment then; a 12-month timeframe with an extension of another 6 months may still not be adequate (for Activities 2-5 of table in point 21 on page 76) to complete all the activities (such as situational analysis, business re-engineering report, feasibility report, DPR, bid documents, etc.). Environmental assessment in some cases alone will require 12 months of effort (all seasons).	Please Adhere to the RFP Requirements.

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51.	Page - 75	Preparation of DPR	We understand the DPRs are required to be prepared for projects are required to be developed on a EPC route. No DPR preparation is envisaged for projects developed on PPP route. Please clarify.	Please note that the DPRs are required for every project.
52.	Page - 77	Table setting out Activity Scheduling	It does not specify the timelines for carrying out the bid process. Is it included between Activity 2-5?	Yes. Also Please refer to the Corrigendum No.1 issued in this regard.
53.	Page 79	In the table stating payment schedule.	In case, it is decided based on feasibility report that the project would be taken up on PPP framework; later owing to lack of market interest or no bids; it is decided that the project be taken up on EPC. In such circumstances; would the consultant need to prepare DPRs for the same; if so where does reimbursement of such costs feature? In above is a one of case and cannot be factored in the financial bid.	Please note that the Cost for preparing DPR (wherever necessary) are considered deemed with the financial bid and are not payable separately.

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54.	Page - 54	Task 1: Project Management I. Activity 1 – Sl. (vi) Develop and implement procedure for timely payments to the contractors and monitor for compliance	Note that we should clarify that we will not verify any payments made by the vendor - "	Please note that the Consultant is responsible for every activity given under Task 1.
55.	Page - 58	Task 2: IV. Activity 4 (b) Sl. (v) "Finalizing arrangement for contracting including exploring options for PPP/ Service Level Agreements	Trust there is a legal SME for this activity.	Please Adhere to the RFP requirements.
56.	Page - 63	VI. Activity 6 b (iii) Engaging STQC for Audit Sl. (a) & (b)	The final responsibility of the certification shall be that of clients.	Please note that the Responsibility of the consultant will be as per RFP requirements.
57.	Page - 104	III. SC Clause 10 Ref GC 3.4 Liability	Kindly clarify that our overall liability shall not exceed the amount of fees paid to us and bidder will not be liable for indirect/consequential losses.	Will Remain with the GC & SC provisions as per RFP.
58.	Page - 102	GCC 10 (v)(vi)(vii) Indemnity Clause	The reference to indemnity may be removed, the reason being in the event of a dispute the aggrieved party will have adequate recourse	Will Remain with the GC & SC provisions as per

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			through court/arbitration.	RFP.
59.	Page - 94	GCC 3.3 Confidentiality	The standard exclusion to confidentiality have not been documented. As such, the clause reading “The confidentiality obligations under the contract will not apply to information already in the public domain or available to us independently of this contract” may kindly be inserted.	Will Remain with the GC & SC provisions as per RFP.
60.	Page 95	GCC 3.8 Ownership	There is no protection for our working papers and pre-existing materials. It is suggested to modify the clause as “Upon full payment of fees/expenses, client will own the final deliverables submitted to client. However we will continue to retain our rights in the materials we bring in under the engagement.”	Will Remain with the GC & SC provisions as per RFP.
61.	Page – 101	GCC [9.3(a)(b)] LD Clause	It is suggested to add that the LDs (if any) shall be applicable only for delays solely attributable to us. The overall amount of LDs may be capped to 5% of the contract value.	Will Remain with the GC & SC provisions as per RFP.

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62.	Page-94	GCC [3.5] Audit/Inspection	We submit to retain our records as per our record retention policies. Upon reasonable notice we will allow client to inspect our invoicing records under this engagement; such inspection shall be done in a pre-agreed manner and during normal business hours. For avoidance of doubt, such inspection should not cause us to be in breach of our organisational confidentiality requirements.	Will Remain with the GC & SC provisions as per RFP.
63.	Page - 94	GCC [3.4] Insurance 18	PricewaterhouseCoopers Private Limited maintains appropriate professional indemnity insurance cover with underwriters to protect against all reasonable risks in respect of all professional services provided by the firm. The policies are issued on a broad form Professional Indemnity Insurance wording. Whilst the levels of cover must be kept confidential, we believe that our insurance cover is at least adequate to enable us to meet valid claims. Furthermore, although we carry insurance cover, it is the firm's policy to limit our liability in our contracts to minimise our potential exposure to a reasonable level unless we are prohibited by law or regulation from so doing. We expect the outcome of any current action or aggregate of actions to be within our insurance cover and other resources, such that our ability to	Will Remain with the GC & SC provisions as per RFP.

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			continue to render services will not be impaired.	
64.	Page - 94	GCC [3.6(b)] Subcontract	We may take assistance from our contractors or other firms (each of which is a separate and independent) legal entity and may share confidential information with them in connection with this engagement. However we remain solely liable to client for their acts; claims (if any) in relation to this engagement will be routed solely through client and us.	Will Remain with the GC & SC provisions as per RFP.
65.	Page -102	GCC [2.9.3, 10(vii)] Survival	The survival period is 6 months from the date of termination/expiry of the agreement.	Will Remain with the GC & SC provisions as per RFP.
66.	Page -93	GCC [3.2.3] Conflict of Interest	Nothing in this engagement shall affect our or other PwC firms' ability to perform services for our other clients so long as we do not use or disclose your confidential information.	Will Remain with the GC & SC provisions as per RFP.
67.	Page-90	GCC [2.9] Termination	Either party may terminate the contract if (i) a breach by the other goes uncured for 30 days after receipt of a notice from the breaching party, or (ii)	Will Remain with the GC & SC provisions as per

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			continuation causes breach of applicable law or regulation. Upon termination we shall be paid for the work done till date of termination	RFP.
68.	Page no.66 to 70 (67) & Pg No.25	Page no.66 to 70 (67) & Pg No.25	Man Months not provided while provided in Page No.24. There are some wrongly provided numbers. In Pg 69, Social Development is given 18 while in Pg 25 it is given 30.	Please refer to the Corrigendum No.1 issued in this regard.

Sl.No	Page/ Reference	Description	Clarification Sought	Response
69.	Page 71-71	Project Design and Development Team	<p>Following experts will add value in design stage and may be considered under Task 2. These are specialised in skills and may be considered for need based support.</p> <ul style="list-style-type: none"> • ICCC Expert • Surveillance Expert • Water SCADA Expert • Street Light Expert 	Please Adhere to the RFP requirements.
70.		Cost of PMIS	Please mention this as a separate cost head for uniform assumption by bidders	Please Adhere to the RFP requirements.
71.	Section I LOI Cl. No. 5	Digital Signature Certificate (DSC) for the purpose of signing the e-tenders shall be obtained from a Govt. of India authorised agency.	Please Clarify whether the Digital Signature Certificate (DSC) should be in the Lead Firm or Consortium.	Lead Consultant.
72.	Section II Instructions to Consultant Pg No.7 Cl.	Eligibility of association of consultants and sub-consultants	Please clarify the limit in the number of Joint Venture/ Consortium Member?	Please note that the Consortium members can be allowed to a maximum of 3

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	No.3			including lead firm.
73.	Section II Instructions to Consultant Pg. No. 11 Cl. No. 9.3 (c	Alternative professional staff shall not be proposed, and only one curriculum vita (CV) may be submitted for each position mentioned. Whereas, In PART II- Pg. 25(para C), Detailed evaluation of technical qualifications: Required 3 nos. of Associate Engineers (Infrastructures) in Evaluation Sheet.	Please clarify how many CVs should be submitted for the post of Associate Engineers (Infrastructure) ?	CVs for the post of Associate Engineers shall be three. Please refer to the Corrigendum No.1 issued in this regard.
74.	Section II Instructions to Consultant	Before contract negotiations, the Employer will require assurances that the Professional staff will be actually available. The Employer will not consider	For such replacement is any penalty involved? Clarify?	Provisions in the RFP will apply.

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	Pg. No. 16 Cl. No. 16.4	substitutions during contract negotiations unless both parties agree that undue delay in the selection process makes such substitution unavoidable or for reasons such as death or medical incapacity or if the professional staff has left the organisation.		
75.	Note for preparation of financial proposal Form FIN-4(a) and 4(b) – Reimbursable Expenses (iv) Local Transport	The Consulting firm is required to quote expenses for local transportation at central and project office as required for the project. The monthly payment shall be made on lump sum basis with proof of availability of vehicle.	Please clarify about the proof of availability of vehicle whether it should be RC Book or Log Book?	The administration of reimbursable expenses will be advised during Project Implementation.

Sl.No	Page/ Reference	Description	Clarification Sought	Response
	Page No. 51 (First paragraph)			
76.	Section 5: Terms of Reference Cl. No 16 Pg. No. 66	Team Leader cum Urban Management Specialist ☑ Masters in Urban Planning with 10 years of post- qualification experience. ☑ Or Bachelor"s Degree in Urban Planning/ Engineering and an MBA from a recognised University/ Institute through Regular course and 15 years of experience. ☑ Experience of Project Management in Urban Infrastructure Works. Experience as Team leader/ Deputy Team leader for minimum 3 projects as part of consultant team.	Request you to consider the following criteria also: ☑ B.Arch with MBA ☑ Experience of PMC in any international project or similar job experience in outside India	Please Adhere to the RFP requirements.

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77.	Section 5: Terms of Reference Cl. No 16 Pg. No. 70	Finance Officer ☑ Chartered Accountant/Cost Accountant (ICWA) with 7 years of relevant experience ☑ Masters Degree in Finance/Economics with specialization in Public Finance and 10 years of relevant experience ☑ Experience of municipal finance analysis, municipal budgeting and accounting and financial projections. ☑ Experience in working with ULB. ☑ Experience in financial modelling and Urban Infrastructure and PPP.	We request for re-designate the position as 'Finance expert'	Please Adhere to the RFP requirements.
78.	Part II – Data Sheet; Point 11 – Clause 9.3(b); Page 20	A. For Time Based components: The Consultant's Proposal must include the minimum 138 Professional staff months for Time Based component. For the evaluation and comparison of	The Clause in its current format is ambiguous especially considering it's disconnect with the indicative man-months as specified for Task 1 and Task 3 profiles (Time based components). May we request clarity on the same Ideally and from fair evaluation perspective, we	Please refer to the Corrigendum No.1 issued in this regard.

Sl.No	Page/ Reference	Description	Clarification Sought	Response
		Proposals only: if a Proposal includes less than the required minimum time-input, the missing time-input (expressed in person-month) will be multiplied by the highest remuneration rate for a Key Expert in the Consultant's Proposal and added to the total remuneration amount. Proposals that quoted higher than the required minimum of time-input will not be adjusted.	suggest to dilute the minimum professional staff months to match the indicative man-months as specified for time based components.	
79.	Page 18 v. Financial Criteria	The consultant (in case of single entity)/Lead Member (in case of consortium) should have a minimum annual turnover of Indian rupee (INR) 15 Crores during the last three (3) completed financial years	Keeping in view the total project cost of INR 1538 Cr, the eligibility of turnover criteria of the firms seems to be on lower side. The client may consider turnover of lead partner as Rs 100 crore.	Please Adhefre to the Requirements of the RFP.
80.	Page 30 Form 2B	The format requires only Annual Turnover but * Note asks for net profit also.	The client is requested to confirm whether Annual Turnover is to be provided or both Annual Turnover and Net Profit are to be provided.	Both Have to be provided. Please refer to the

Sl.No	Page/ Reference	Description	Clarification Sought	Response
				Corrigendum No.1.
81.	Form 2E; Page 33		We understand that ongoing projects would also be considered in this category. Please confirm	Only completed projects will be considered.
82.	Detailed evaluation of technical qualification - (With reference to point no. 19 / Clause 15.4 of Data Sheet): Category A (f); Page 24	Experience in E-Governance/Smart infrastructure technical Solutions (Development of citizen database preparation, applications for governance etc). The consultancy fee for each project shall not be less than 2Cr (3 projects)	May we request you to amend the clause to accommodate specialist consultancy organizations with proven successful project execution credentials although of lower value. The amended clause can be read as: "Experience in E- Governance/ IT Solutions/ Smart infrastructure technical Solutions (Development of citizen database preparation, applications for governance etc). The consultancy fee for each project shall not be less than 0.75 Cr (3 projects)"	Please Adhere to the RFP criteria. Please refer to the Corrigendum No.1 issued in this regard.

Sl.No	Page/ Reference	Description	Clarification Sought	Response
83.	Page 49 Form FIN 5	(Not to be Quoted)	The client is requested to confirm that the Consultants are supposed to leave the form blank. The Client may define Provisional Sum and Contingencies and it will become part of non-competitive item.	Please refer to the Corrigendum No.1 issued in this regard.
84.	Page 65 Clause 14	A reasonable size team of support staff like support design engineers, quantity surveyors, draft men, junior analysts, field engineers etc. shall also be required to support the professionals.	The client is requested to advise consultants by specifying number of support staff required and their respective man-months. This will help to bring all consultants at common platform for financial proposal.	Please note that the Consultant has to quote the Support Staffs.
85.	Page 65 Clause 14	The Consulting firm may deploy the additional staff as per requirement of the assignment for which there will be no extra financial implications for the Client and the cost of such additional staff is deemed to be included in the total Remuneration quoted by the Consultant in its Financial Proposal.	It is difficult to envisage inputs for additional staff since the projects keep on adding (as per our experience). Keeping this in view the client is requested to remove this sentence or clause.	Please Adhere to the RFP requirements.

Sl.No	Page/ Reference	Description	Clarification Sought	Response
86.	Page 78 Clause 8 (a)	Adequate office space shall be provided to the Consultant by the Client.	The client is requested to confirm carpet area of space available. The client will provide maintenance charges for water and electricity for office space.	Will be advised during Project Implementation. Maintenance charges are the responsibility of the consultants.
87.		Last date of submission	The client is requested to provide at least 3 weeks' time from the date of issue of replies of pre-bid queries.	Please refer to the Corrigendum No.1 issued in this regard.
88.	Page 19, clause 2.1 (basic eligibility criteria) point (d)	The sole bidder/Lead Bidder/ any Consortium member should not have been blacklisted / debarred/ termination of contract except for reasons of convenience of client by any Government / Government Board / Corporation / Company/Statutory Body / PSU	Page 19 clause 2.1 (basic eligibility criteria) point (d) The sole bidder/ lead bidder/ consortium member should not have been blacklisted/debarred/termination of contract except for reasons of convenience of client by any Govt/ Govt Board/ Corporation/ Company/ Statutory Body/ PSU company/ Government of any sovereign countries in last 10 years	Please Adhere to the RFP requirements.

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		company/Non-Government/ Multilateral and Bilateral Funding Agencies in the last 10 years.		
89.	Pg 106		We urge you to remove the reduction by 3% of expert remuneration for every CV replacement.	Please Adhere to the RFP
90.			We understand that the work order/completion certificate/CA certificate/Project RFP/Project DPR/Reports will be acceptable by client as a proof of project cost.	Please note that only completed projects will be considered.
91.	Page 105 SCC, Clause 11		We suggest to remove page 105 SCC clause 11 Third party motor vehicle liability insurance, this clause is not relevant for the consultants.	Please Adhere to SC Requirements.
92.			Office accommodation: Is there any particular area that we need to look for office space.	Will be advised during Project Implementation.

Sl.No	Page/ Reference	Description	Clarification Sought	Response
93.	Clause 5.2/Section (i)/Pg.8	Firm that has been engaged by the Employer to provide goods, works or Assignment/job for a project, and any of its affiliates, shall be disqualified from providing consulting assignment/job related to those goods, works or Assignment/job.	Please change the reference of “affiliates” to “any affiliates in India”	Please Adhere to the Provisions in the RFP.
94.	Conflict of Interest Clause 5.2/Section(ii)/Pg.9	A consultant (including its Personnel and Sub-Consultants) or any of its affiliates shall not be hired for any Assignment/job that, by its nature, may be in conflict with another Assignment/job of the Consultant to be executed for the same or for another Employer.	Please change the reference of “affiliates” to “any affiliates in India”.	Please Adhere to the Provisions in the RFP.
95.	Clause 5.3/Section(ii)/Pg.9	Consultants have an obligation to disclose any situation of actual or potential conflict that impacts their capacity to serve the best interest of their	Any conflict related declaration can be given as on this date. We may not be able to provide details of ongoing engagements.	Please Adhere to the Clause Definition in RFP.

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		Employer, or that may reasonably be perceived as having this effect, Any such disclosure shall be made as per the standard forms of technical proposal provided herewith. if the consultant fails to disclose said situations and if the employer comes to know about any such situation at any time, it may lead to the disqualification of the bidding process or the termination of its contract during execution of assignment.		
96.	Form TECH -10	We hereby declare that our firm, our associate/group firm or any of the member of the consortium are not indulged in any such activities which can be termed as the conflicting activities under para 5 of the section 2. We also acknowledge that in case of misrepresentation of the information, our	Please change the reference of “affiliates” to “any affiliates in India”	The question is not clear. RFP Prevails.

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		proposals/contract shall be rejected/terminated by the Employer which shall be binding on us.		
97.	Obligations of the Contract	The consultant (i) shall keep accurate and systematic accounts and records in respect of the Services hereunder, in accordance with internationally accepted accounting principles and in such form and detail as will clearly identify all relevant time changes and costs, and the bases thereof, and (ii) shall periodically permit the “Employer” or its designated representative and/or the Employer, and up to five years from expiration or termination of this Contract, to inspect the same and make copies thereof as well as to have them audited by auditors appointed by the “Employer” or the Employer, if so required by the “Employer”	Any audit shall be subject to the following: (i) the audit shall be restricted to the engagement and shall be conducted with prior reasonable notice (ii) Bank or its authorized representatives shall execute a Non-Disclosure Agreement before such audit which shall govern the conduct of audit and any results thereof; (iii) the auditors or the representatives of Bank for the audit shall not be conducted more than once in a calendar year and twice in entirety; and (v) any findings during the audit, shall be shared with Bank and be discussed and agreed mutually with Bank and be discussed and agrees mutually with Bank for its closure.	Please Adhere to the Clause Definition in RFP.

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		or the Employer as the case may be.		
98.	Special Conditions of Contract Pg 104	(i)The ceiling on Consultant's liabilities shall be limited to (a) total cost, or (b) the proceeds the Consultant may be entitled to receive from any insurance maintained by the consultants to such liabilities whichever of (a) or (b) is higher	We note that there is no express limitation on our liability under the RFP. In accordance with standard industry practice, we assume that our aggregate liability for direct damages under this RFP shall be limited to one time the fees paid to us.	Please Adhere to the Clause Definition in RFP.
99.	Form FIN-1/Pg 43. Section4 : Financial Proposal	Our attached Financial Proposal is for the sum of (insert amount(s) in words and figure3]. This amount is inclusive of the Domestic taxes, but excluding Goods and Service Tax(GST).	Please change as "Our attached Financial Proposal is for the sum of [Insert amount(s) in words and figure3]. This amount is excluding of the Domestic taxes and Goods and Service Tax(GST).	All rates are inclusive of GST. Please refer to the Corrigendum No.1 issued in this regard.

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100.	Psrt-II DATA SHEET v.Financial Criteria/Pg. 18	The consultant (in case of single entity)/ Lead Member (in case of consortium) should have a minimum annual turnover of Indian rupee (INR) 15 Crores during the last three(3) completed financial years	Please change the minimum annual turnover of Indian rupee (INR) 75 Crores (5 times of the project value) during the last three (3) completed financial years.	Please Adhere to the RFP Conditions
101.	FORM 2: Consultants Organisatio n & Experience Pg.28	The information above should be provided for all the members of the consortium.	Please confirm the maximum numbers of consortium partners	Please note that the Consortium members can be allowed to a maximum of 3 including lead firm.

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102.	Section 5: Terms of Reference Pg 55	iii. Review existing status of Physical infrastructure and available secondary data	Please indicate the data available with the client. Please confirm if the selected PMC/Consultant shall be given access to existing data available with Client.	Please Adhere to the Present Information provided in the RFP/SCP.
103.	Part –II DATA SHEET Point No.11, Pg 20	The Consultant's Proposal must indicate the minimum 138 Professional Staff months for me Based Component.	Please specify the number of CVs to be provided.	Please note that CVs of all staff including supporting staff must be submitted.
104.	Technical Proposal sub-criteria for evaluation. Pg 23	Experience in assignments as providing Project Development/ Project Management/ Project Design & Supervision/ Project Design, Supervision/ Project Design, Supervision and Management Consultancy	What are the type of Projects	Please Refer to the SCP

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		services at governmental levels (Central/ State/ Municipal/ Public Sector Undertaking) (to be submitted Form 2E)		
105.	Team Composition & Qualification Requirements Section 5/ Pg 70	Support Staff for Project Implementation and Supervision (The CVs shall be submitted by the Consultant for the following professionals)	The submission of CVs may be exempted during the proposal submission.	Please note that the CVs must be submitted.
106.	Team Composition & Qualification Requirements Section	Task 2: Project design and Development Team (The CVs shall be submitted by the Consultant for the following professionals. However, consultancy firm may propose additional skill sets to complete the task. Consultancy firm should also propose the	The submission of CVs may be exempted during the proposal submission. Please change as “The CVs shall be submitted by the consultant for the following professionals during the time of onboarding.”	Please note that the CVs must be submitted.

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	5/Pg 71.	duration for assignment for these professional based on their approach and methodology		
107.	Team Composition & Qualification Requirements Pg 74.	The team composition is indicative. The consultant shall review the composition and suggest suitable skill sets and man months for specialists and support staff as per their approach and methodology. However, for Time Based tasks minimum man month of professionals (mentioned above under respective tasks) should be followed while preparing the technical proposa	What is the purpose of providing 138 man month? Please let us know any significance in it.	Please refer to the Corrigendum No.1 issued in this regard.
108.	Page 24	As per Technical Proposal – Sub criteria for evaluation B., Adequacy and Quality of the Proposed Methodology and Work Plan in Responding to the Terms of Reference (TORs)- 30	We request you to kindly specify marks for 1.Technical Approach, Methodology including Presentation to the client 2.Work Plan 3. Organisation and Staffing	Please Adhere to the present requirements in the RFP.

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		Marks		
109.	RFP -Page No.19 Clause No.1(i) of Data Sheet: Basic Eligibility	The Bidder/s shall be a company/ firm incorporated in India under the (Indian) Companies Act 1956/2013 or acompany incorporated underequivalent law abroad. The Bidder/s shall be required to submit a true copy of its Incorporation Certificate	<p>We request you to reconsider the eligibility Criterion and allow Proprietorship/Partnership Firms also to participate, since there was no such limitation on such Firms to get empanelled with any other Government Organization or to participate in preparation of similar services.</p> <p>We would like to bring to your notice that; MoUD while empanelling consultants for Preparation of Proposal for Assisting Cities to Participate In the Smart Cities Challenge through their REOI, had allowed Proprietorship/Partnership Firms to participate. Also in the final results they have empanelled many Proprietorship/Partnership Firms under the REOI for the same.</p> <p>(We are attaching clarifications given by MoUD for the said REOI; refer Clarification No 22 highlighted on Page no 2 of the attachment.</p> <p>Also we are attaching the empanelment letter).</p>	

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110.	20 Part-II Data Sheet 2.1 (vi) of 1	Basic Eligibility criteria The Consultant/consortium member should have Experience in at least 2 assignments related to INTEGRATED SYSTEM DESIGN/ CONTROL COMMAND CENTRE/ TECHNOLOGY & INFRASTRUCTURE ARCHITECTURE / SOLUTION & INFORMATION ARCHITECTURE / TECHNOLOGY PROJECT MANAGEMENT CONSULTANT for urban area development” of ICT solutions	Deployment of ICT solutions in urban area development are new spaces in Indian context and there are very limited companies who may be able to meet the eligibility criteria. In view of this, we would urge SCTL to consider following set of experiences as a qualifier for creating a competitive bidding environment. <i>“The Consultant/consortium member should have Experience in 1 assignment related to INTEGRATED SYSTEM DESIGN/ CONTROL COMMAND CENTRE/ TECHNOLOGY & INFRASTRUCTURE ARCHITECTURE / SOLUTION & INFORMATION ARCHITECTURE / TECHNOLOGY PROJECT MANAGEMENT CONSULTANT” of ICT solutions”</i>	Please adhere to the RFP. Please refer to the Corrigendum No.1 issued in this regard.
111.	25 Point 19 / Clause 15.4 of Data Sheet A(f)	Experience in E-Governance/Smart infrastructure technical Solutions (Development of citizen database preparation, applications for governance etc.). The consultancy fee for each project shall not be less	Will E-Governance project be considered as ICT Application.? We request you relax the number of projects to 1 and consultancy fee to Rs. 50 Lacs as it will allow SMEs to participate in the bid which would result in healthy competition.	Please refer to the Corrigendum No.1 issued in this regard.

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		than 2Cr (3 projects)		
112.	25 Point 19 / Clause 15.4 of Data Sheet A(g)	Experience in implementing ICT projects in similar nature in India or abroad. The consultancy fee for each project shall not be less than 2Cr (3 projects)	All the government agencies are encouraged by the Govt. of India to increase the procurements of goods and services through SMEs and the recent Start-up-India programme also indicates the efforts in the same direction. Any favourable consideration here would be of great help to companies like ours who are keen to participate in the RfP to deliver quality work.	Please Adhere to the RFP.